



INVESTING IN CHINA

"OUTLOOK FOR 2009 AND BEYOND"

AN EDUCATIONAL WORKSHOP



Overview



- ◆ Reflecting on 2008
- ◆ The Case for Emerging Markets
 - ◆ China – The Rising East
 - ◆ Why Invest in China
 - ◆ Outlook for 2009
 - ◆ How to Invest in China
- ◆ Case Studies—Model Portfolio



Workshop Description

We will explore the driving forces which have shaped China into a world economic powerhouse, while focusing on the primary catalysts for growth in 2009 and beyond. You will equip yourself with the necessary knowledge to make sound investments and give prudent investment advice. Additionally, you will learn the key attributes which foreign based companies must possess to be successful in the public markets.

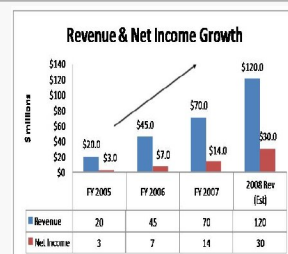
Investing in China

As we head into 2009, the greatest economic expansion in human history is still well underway. The Chinese Miracle began just thirty years ago when government leader Deng Xiaoping received final approval to begin a series of market initiatives that transformed the world's most populous nation and altered the course of economic development forever. China's capitalist revolution has vaulted a once-impoverished nation from the bottom of the heap to become one of the world's largest economies. Even the rise of the United States did not happen as quickly or as smoothly as you might think. For three straight decades, the economy in China has averaged 9.8% growth per year, which in real terms equates to a 69-fold increase in GDP. And even now, as the world reels from the effects of a global financial crisis, China is still on a powerful growth trajectory. Most investors believe in owning expanding economies, and currently China is the only remaining choice among the majors. As a world trading nation, China has leapt from 27th place to 3rd and its trading surpluses with the U.S. now exceed those of Japan. When it comes to liquidity, China is a model of solvency compared to the United States and Europe. China's banks are increasing their profits by double-digits while financial institutions in the rest of the world continue to de-lever and write-down bad loans. China has amassed the world's largest trove of foreign currency with nearly two trillion dollars (US) in FOREX reserves. China is now the world's banker and it's economic engine with their trade accounting for a remarkable 27 percent of global growth last year. The Chinese economic revolution is still very much underway and it is now open to the world of global investing. Keep some of these facts in mind as you consider asset allocation among your equity portfolio this year.

The U.S. faces economic contraction in the coming year while China does not. The U.S. is printing trillions of dollars, while China has trillions of dollars.

Focused Stock Criteria

- Simple story, easy to explain and solid investment thesis
- Business model benefits from China's core growth drivers
- Trading at low relative valuations
- Stable and growing demand—clear growth strategy & drivers
- Committed management team with real dollars invested
- Consistent, strong revenue growth with good operating margins and profitability supported by diverse customer base
- Strong cash position—Little or no debt
- Complete financial controls and timely SEC filings, supported by well-known auditor



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